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UP Virata School of Business wins the 1st Toyota Young Marketeers Challenge

UP Virata School of Business students won the very first Toyota Young Marketeers Challenge held in the Grand Hyatt Manila in Bonifacio Global City on 8 October 2019. The team won the championship trophy, individual medals, a trip to Japan, a 2018 Macbook Air, and Php250,000. The team bested nine (9) finalist teams from different schools all over the Philippines.

The Toyota Young Marketeers Challenge is the flagship student marketing competition of Toyota Motors Philippines. The tilt required business students to come up with an integrated marketing communications (IMC) campaign for the Toyota Vios targeted towards Filipino millennials. The team's campaign — **Toyota Vios, Simply Driven** — closely tracked and followed the consumer journey of the newest breed of car purchaser, and aimed to position the brand as a life companion versus a list of functional traits. The team was lauded for their deep and sharp consumer understanding, and an engaging presentation and humanization of Toyota's premier subcompact sedan brand.

The winning team is composed of John William S.P. Alonzo (IV BSBAA), Samantha L. Ching (IV BSBA), Mariya Hanna D.G. Laurel (IV BSBA), and Nathan Joseph P. Oranga (IV BSBAA). Prof. Luis Diego D. Lee acted as the team mentor.



L-R: Samantha L. Ching, Mariya Hanna D.G. Laurel, Nathan Joseph P. Oranga and John William S.P. Alonzo





UP tops Toyota market challenge

Students from the University of the Philippines Diliman bagged the grand prize at the inaugural Toyota Young Marketeers Challenge for presenting the best marketing strategy for the country's best-selling car. The champion team was awarded an all-expense paid trip to Japan for an immersion in the Toyota Way by Toyota Motor Philippines officials led by president Satoru Suzuki (third, from left) and judges.



U.P. WINS TOYOTA YOUNG MARKETEERS CHALLENGE: For presenting the most creative and innovative integrated marketing campaign for the Toyota Vios, College of Business Administration students from the University of the Philippines in Diliman bagged the grand prize at the inaugural Toyota Young Marketears Challenge. A total of 10 colleges and universities bettled it out at the Grand Hyatt Mannis in Taguig City, with teams presenting their best marketing strategies for the country's best-selling car. De La Salle University and College of St. Benilde Antipole won second and third place, respectively. Winners received cash grants for their schools plus technology packages, with the champion team also winning an all-expense paid trip to Japan for an immersion in the Toyota Way. Photo shows Toyota Motor Philippines officials, led by president Satoru Suzuki (3rd from left) and the competition judges, presenting the awards to the UP team.